



RETAIL

●● Fabbian

Design for Everyday ● Everyway ● Everywhere ●



Company overview.

Established in 1961 in the Venetian countryside, Fabbian is one of the premier Italian lighting manufacturers operating in the modern design sector, designing and manufacturing lighting fixtures for residential and commercial markets.

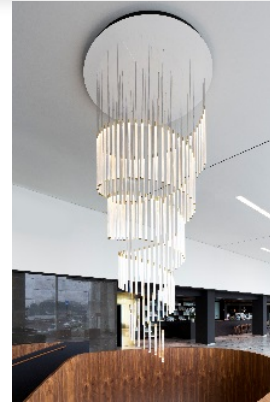
This history, combined with traditional Italian craftsmanship and the finest quality, keeps Fabbian a prominent brand that is internationally recognized in the architectural and design communities worldwide.

North America.

With over 20 years in North America, Fabbian USA offices are located in the world's capital of design, **New York City**, just blocks from Time Square.

FABBIAN BREADTH OF LINE

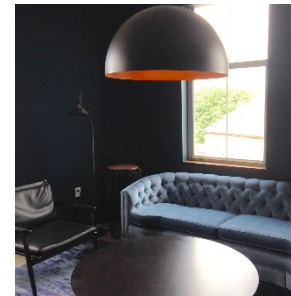
FABBIAN CUSTOM



Customizable &
Unique Art & Large
scale products

Client Specific
Custom Fixture
Development

FABBIAN DECORATIVE



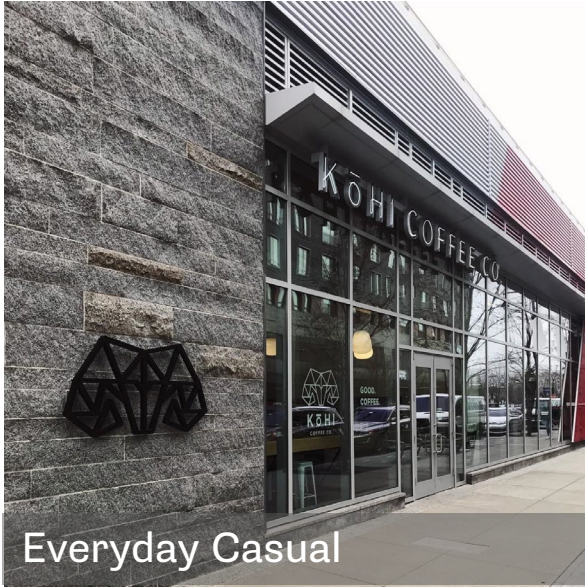
Both Glass and Non-
Glass Feature
Elements.

Varying Styles,
uniquely Italian for
the specified project

FABBIAN TECH



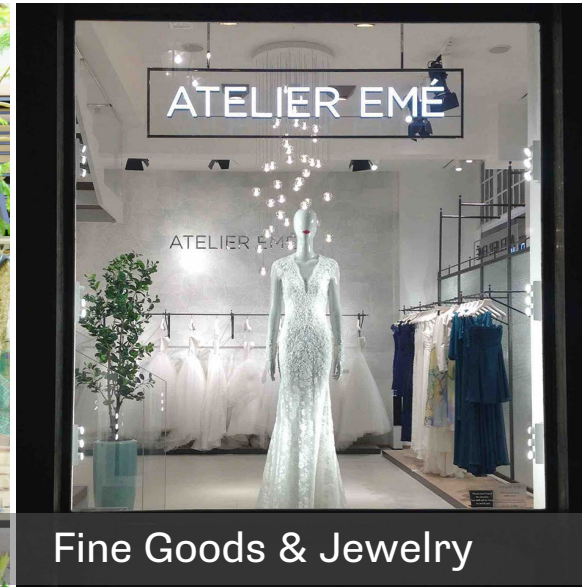
Italian Architectural
Downlights, Linear, &
Systems



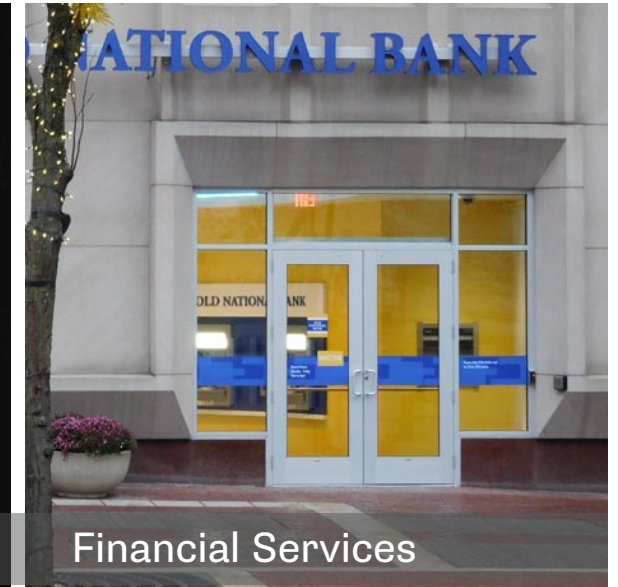
Everyday Casual



Commercial Retail



Fine Goods & Jewelry

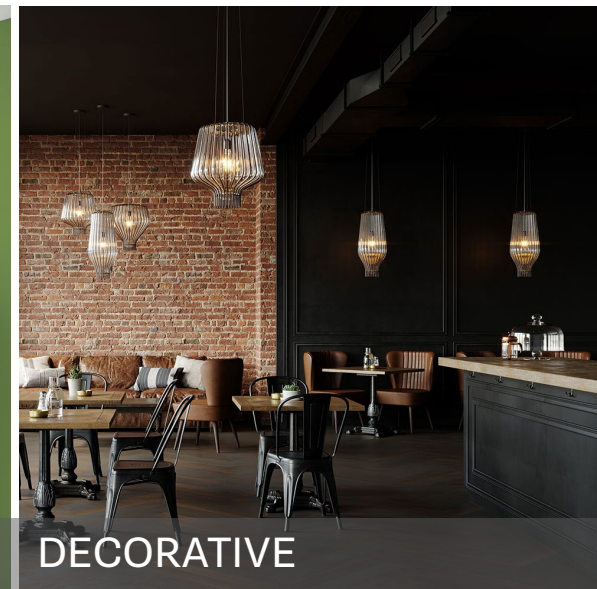


Financial Services

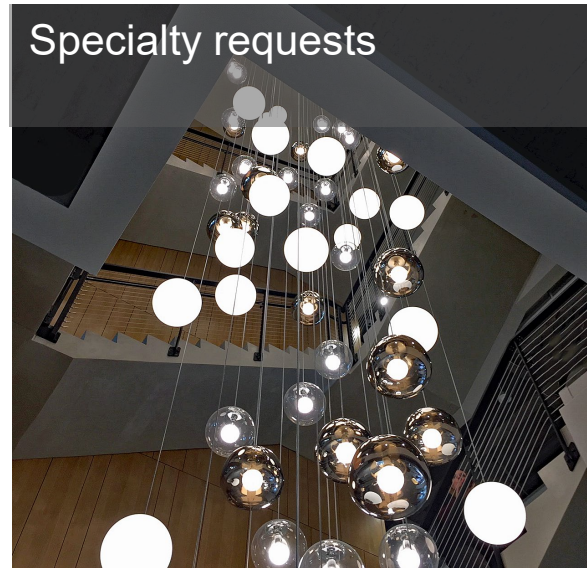
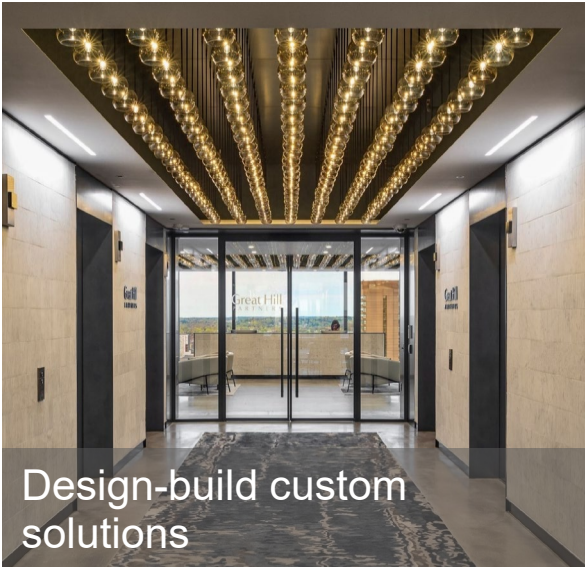
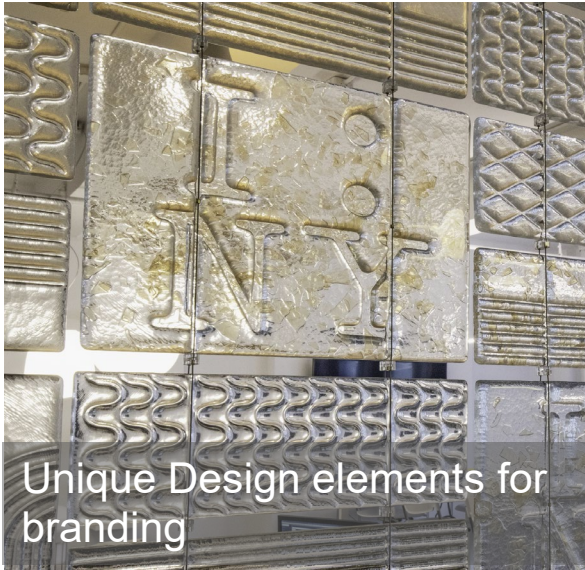
Retail lighting is as varied as the retail industry itself. There are multiple store types and categories, each with their unique style of lighting. One aspect that they have in common is that they all require a combination of the primary lighting types: ambient, accent, and decorative.

Lighting makes all the difference in the retail environment, whether accenting the merchandise, creating a unique ambiance or making a statement.

Luxury Retail, Regional Coffee, and Financial Services may certainly have altogether different looks, yet from a lighting standpoint, they all require a combination of the basic lighting types:



The store type and design will help determine what combination of each type is needed.



Fabbian Products and Design Capabilities

Fabbian offers the full range of lighting types - ambient, accent and decorative, a wide variety of fixtures, and custom options that will enable you to create the perfect lighting plan for your retail project.

In addition to our standard products, Fabbian offers design capabilities to create:

- Unique design elements for branding
- Customizable compositions
- Design-build custom solutions
- Specialty requests

Fabbian Service & Delivery

Fabbian, as **your retail lighting partner**, is committed to the success of your projects and offers a host of domestic and international services.

Service & Delivery:

- National Account coordination and purchasing
- Inventory in the US and Italy
- Bulk and Guaranteed Pricing
- Local project "Kitting" coordination
- On-time delivery

International Services:

- International project coordination for all regional electrical requirements
- Local sales and service representatives in most primary and secondary markets throughout the US and Canada
- Global sales and service teams based in Italy and Hong Kong with additional representatives throughout Europe and Asia





Everyday Casual

Local Hangouts, Casual Eateries, and Coffee Shops



Commercial Retail

Design Branding, Scalable Price-Conscious Solutions



Fine Goods & Jewelry

Upscale and Unique, Luxury Goods



Financial Services

Bank Branches, Local Financial Service Centers

We present the following gallery of retail projects and lighting collections to inspire and showcase the possibilities.



Everyday Casual

Local Hangouts, Casual Eateries, and Coffee Shops

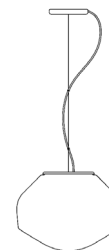
Neighborhood shoppes that use ambient illumination to create a bright welcoming feel.



Book Hamptons

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East Hampton,
NY



The modern schoolhouse design of the [Aérostat F27 Collection](#) provides all the elements needed for Everyday Casual retail. The collection features blown-glass diffusers with a glossy finish that will compliment modern, classic, or renovation style interiors.

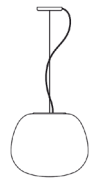
The Bookhamptons bookshop uses the Aérostat F27 pendants to provide ambient illumination as well as highlight a feature area in the shop.



Kofi Coffee

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Boston, MA
Fish Design and Architecture
*Photographer: Maggie Hall
Photography*



The [Lumi F07 Collection](#) of pendants are perfect for Everyday Casual lighting. Their classic forms will blend in with many different design styles. The satin-finish blown glass diffusers provide smooth, evenly diffused ambient illumination. Lumi is offered in pendants, surface mount and table versions; multiple sizes - up to 24" and shapes and choice of LED or medium based options.

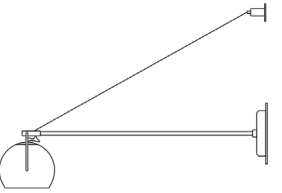
Boston's Kofi Coffee project was created by Fish Design and Architecture. Multiple Lumi pendants were used to provide bright ambient illumination and offer a soft contrast to the casework and wood elements.



Limitless Coffee

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Chicago, IL
Aria Group



[Beluga D57](#), a Fabbian classic, provides adjustable accent and ambient illumination in a decorative package. The crystal glass diffusers come in multiple colors and can be adjusted 45 degrees. The Beluga collection includes pendants, wall lights, recessed fixtures, and multi-light surface mounts. The lighting type can be easily defined by choosing spot or flood lamps to use with the fixtures.

The Limitless Coffee Shop in Chicago uses Beluga as accent lamps in its cafe area. Project by Aria Group

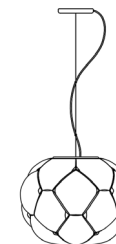




Mathieu-Lehanneur

– Paris

Mathieu Lehanneur



F21 Cloudy

- Hand-blown glass with Integral LED or medium based socket
- Offered in two sizes
- Pendants and surface mounts

The background image shows a well-lit retail clothing store. On the left, a mannequin wears a dark coat. Next to it is a large grid of white shelves filled with neatly folded clothes in shades of blue and pink. In the center, there are clothing racks with various items. To the right, a white display case with glass top holds more folded clothes. The ceiling is white with several recessed spotlights and two long, rectangular light fixtures. The overall atmosphere is clean and organized.

Commercial Retail

Design Branding, Scalable Price-Conscious Solutions.

Multi-location retail outlets that present a unified appearance and require mostly ambient and accent illumination with some decorative highlights.

Castello Uomo

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Veneto, Italy

Arch. Linda Sarai & arch. Silvia Moro 2007



[Beluga D57](#), a versatile collection, is a source for ambient, accent, and decorative illumination. The reflector lamp light sources allow the user to select from a range of beam spreads to create strong accent and ambient lighting. The crystal glass diffusers create a light play on surrounding surfaces and add an air of elegance while the seven different color options allow the Beluga to work with many branding schemes.

Castello Uomo, an Italian men's clothing store, took full advantage of Beluga's versatilities and was able to create almost their entire lighting plan with the Beluga collection.

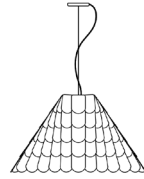




Emma Shop

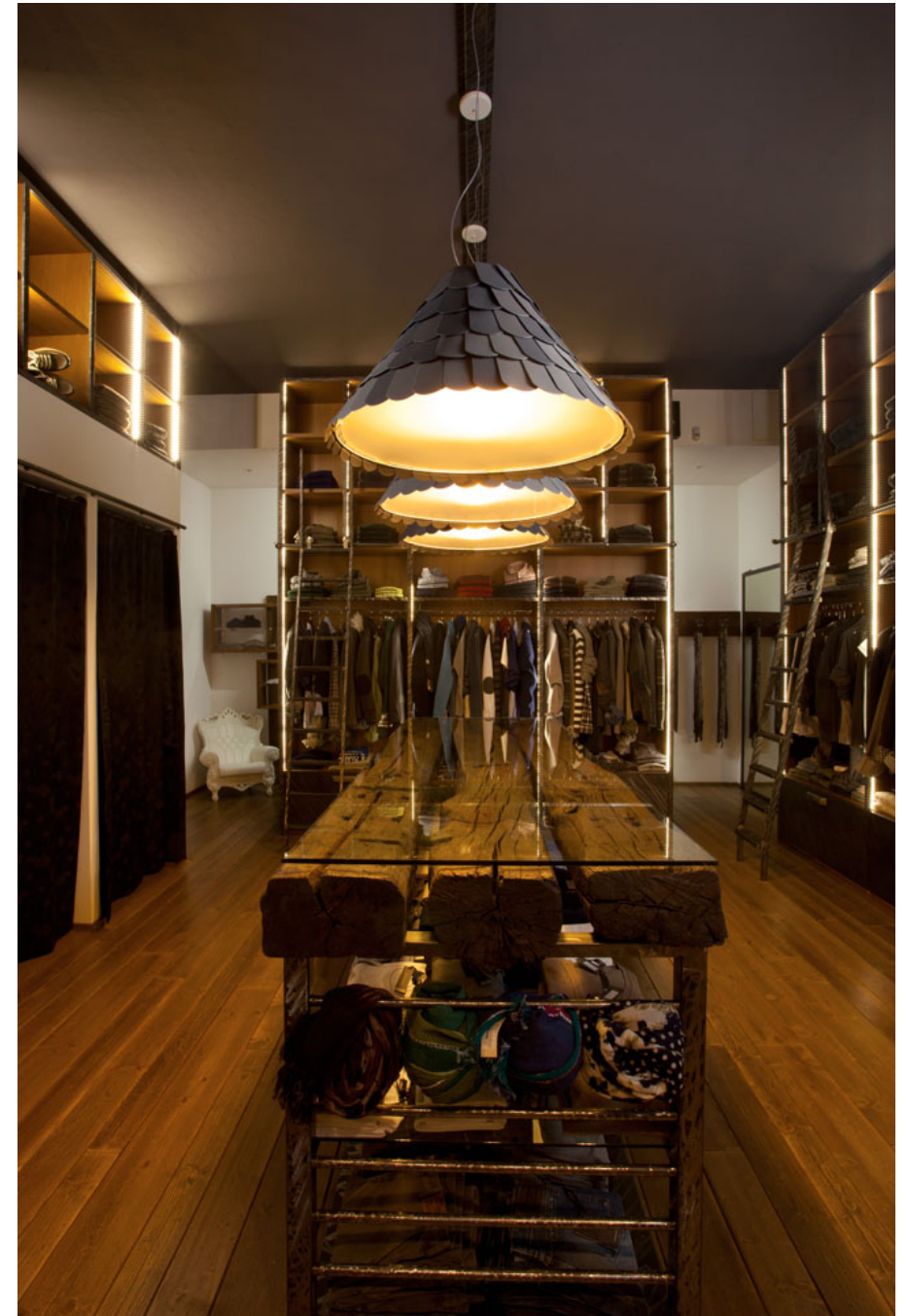
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Padua, Italy



[Roofer F12](#), a collection designed by Benjamin Hubert, is 'made' for commercial retail projects. Made of rubber and easy to clean (they are machine washable), Roofer includes large scale pendants and close to ceiling lights that provide generous amounts of ambient illumination. Roofer's 'shingles' are offered in three different colorways and can be ordered in custom colors -perfect for branding.

The Emma store's lighting scheme relies heavily on accent lighting, for a more dramatic feel. Roofer pendants are used to accent the center counter area



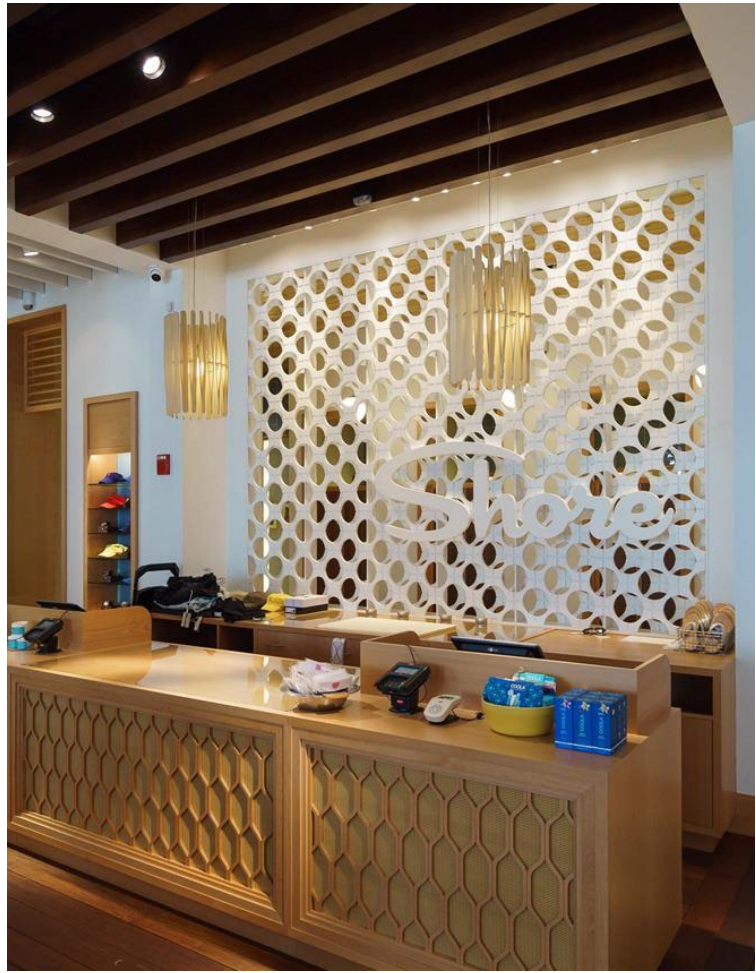




Shore- Disney Springs

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Lake Buena Vista, FL



[Stick F23](#), designed by Matali Crasset, is a collection of pendant, wall, and table lamps that provide diffused ambient illumination in a decorative package. The diffusers, made from Ayous wood, are designed to create a graphic pattern and unexpected shadows - making them very suitable for more natural, organic design schemes.

The Shore store in Disney Springs was looking for lights to complement their beach and organic design concept, and Stick fit perfectly over the customer service counter.

Shore





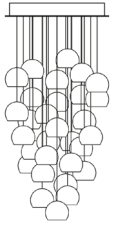
Fine Goods and Jewelry

Upscale and Unique, Luxury Goods.

Luxury retail is an event as well as a destination for picking up goods. Designers use accent lighting to highlight merchandise and decorative lighting to create a luxurious experience for the shoppers.

Atelier Eme

Verona, Italy



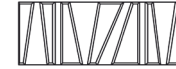
The [Multispot Beluga F32](#) system fulfills a variety of luxury retail lighting needs. The crystal glass diffusers embody the spirit of luxury, the direct and diffuse illumination is highly functional, and the system is customizable to individual applications.

Atelier Eme, a multi-location couture bridal and gown salon, incorporated the Multispot Beluga into their brand identity by featuring one in each of their salon locations.



Palacio di Hierro
Polanco Shops

Mexico City, Mexico



[Tile D95](#) is a modular system that combines the elegance and luxury of crystal with the versatility of a component-based and fully customizable system. The modular tile of the Tile collection is made of precious Murano glass and is the foundation for room dividers, columns, unique sculptural installations, chandeliers, artistic installations...

Mexico's premier luxury department store, El Palacio de Hierro, recently renovated its flagship store in Mexico City. The designers of **TPG Architecture** selected the Tile collection to custom create the "River of Light" they wanted for the Women's designer shoe department. Tile filled their requirements of a fixture that demonstrated qualities of light, elegance, and luxury.





Skin Cosmetics Shop

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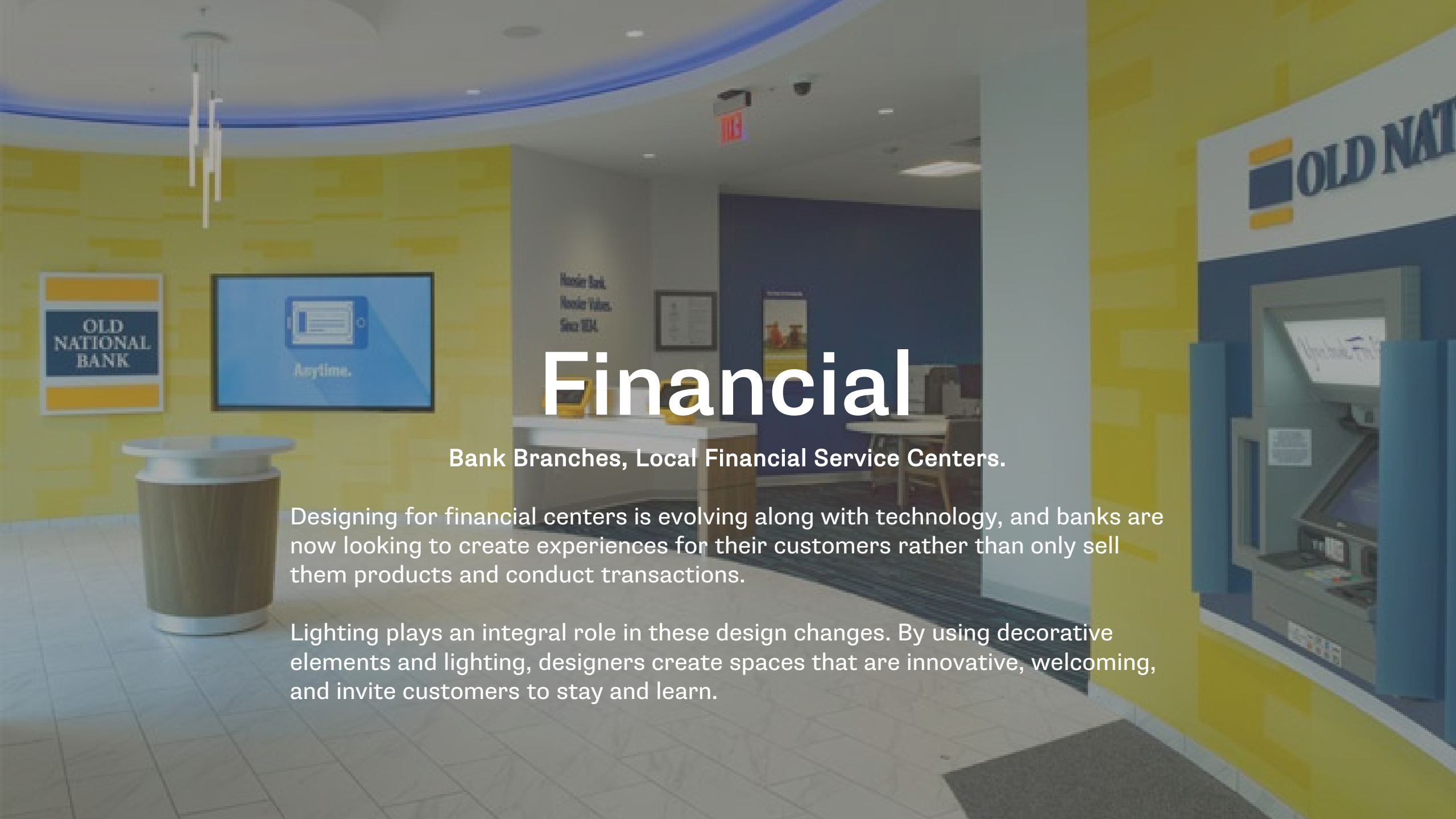
Amsterdam
Arch. Studio Rublek



[Tile D95](#) 's versatility and functions are almost endless. The system can be ordered in aluminum or gilded finish, with halogen or LED light sources and also has the option of colored glass tiles.

Skins Cosmetics opened a new shop in the Conservatorium Hotel, the iconic five-star hotel located in the heart of Amsterdam. Four Fabbian Tile chandeliers were created to provide direct illumination over the high-level cosmetics on display. The Studio Rublek (Amsterdam) designed the Tile chandeliers with a balanced equilibrium of empty and full, for a very modern effect, which fits perfectly with the interior design of the luxury shop.





Financial

Bank Branches, Local Financial Service Centers.

Designing for financial centers is evolving along with technology, and banks are now looking to create experiences for their customers rather than only sell them products and conduct transactions.

Lighting plays an integral role in these design changes. By using decorative elements and lighting, designers create spaces that are innovative, welcoming, and invite customers to stay and learn.



First Midwest Bank



First Midwest Bank

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Chicago, IL



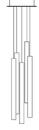
[Tile D95](#) is a modular system that combines the elegance and luxury of crystal with the versatility of a component-based and fully customizable system. The modularity and component options allow designers to create various types of installations - including branding possibilities.

The **First Midwest Bank** in Chicago created a custom Tile installation to reflect its logo. The design uses integral LED lights to highlight select tiles and while keeping others in shadow - thus creating the logo pattern in the glass.

Old National Bank

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Madison, WI



Madison Capitol Square

 **OLD NATIONAL**[®]

Member FDIC 

The [Multispot Tooby F32](#) system's glowing cylinders of light offer a crisp, clean appearance that will complement most design schemes while providing ambient illumination that also acts as a decorative element. Multispot Tooby is stocked in 13 standard configurations - 1 to 30 light pendants - for straightforward job shipment. The system can also be custom ordered to create the perfect arrangement for the application.

Old National Bank uses iterations of the Multispot Tooby throughout its branches in the Midwest. The variations allow for brand cohesion while also creating individual branch identities.



Old National Bank

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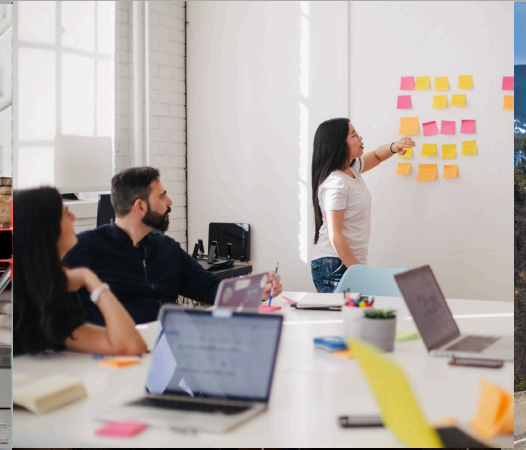
Indianapolis, IN





Fabbian is the Source for Your Retail Projects

- Wide range of products including decorative, technical and custom
- Something for every retail type – from everyday casual to high end to financial services
- Product range can fulfill ambient, accent and decorative requirements
- Service, delivery and local support in all major markets.





Grazie!

●● Fabbian

Fabbian USA
www.fabbian.us

307 W 38th St, Ste 1103 New York, NY 10018 USA
+1 646 518 4160 usa@fabbian.com